















## HOW IT'S WORKING?



# HOW DOES THIS REALLY LOOK LIKE?







# PRODUCT TECHNOLOGICAL DIFFERENCES

VisusVR	Market competition
VR + 360 spherical movie + 180 3D movie	VR or 360
The injured person's perspective	Absence
Product on autonomous VR goggles	Absence
Transferring data from the phantom for real-time simulation	Only on the base of the goggles
No cables or controllers	Simulations on goggles connected to a computer
Elements of gamification and final feedback	Absence
simulations are presented from 3 per- spectives: witness of the event, passive observer	Absence

and the injured person





## **BUSINESS MODEL**

#### **B2B CUSTOMER:**

- -training companies (learning first aid and emergency medical services and occupational health and safety),
- large workplaces and higher plants risk (steel mills, mines, power plants, companies transport).
- -corporations and medical entities

#### Revenue sources:

- purchase of a license for simulations (including no limit, for a limited period),
- sale of equipment and components (phantoms medical integrated with VR goggles),
- personalized branding (elements company identification in simulations),
- learning to conduct first aid training with the use of VR (know-how).

We forecast 70% -85% of revenues.

#### **B2C CLIENT:**

- people who want to learn first
   help (e.g. parents of disabled children, teachers),
- STEAM users who want to play an educational game with VR.

#### Source of revenues:

- training sales.

We forecast 10% -20% of revenues.

#### **B2G CUSTOMER:**

 kindergartens, schools, driving school centers; - cultural centers (libraries, centers education and academic).

#### Source of revenues:

- training sales.

We forecast 10% -15% of revenues.



### Benefits

In the first year, we plan to train in first aid:

#### IN THE B2C SECTOR:

- 2500 - 5000 people

Depending on the advancement of the training we plan the cost / person: PLN 200-250

#### IN THE B2B SECTOR:

Sale of a license for a year to use the simulation + accessories

5-10 simulations for sale PLN 25,000 - 40,000 each

#### IN THE B2G SECTOR

Provision of technologies and licenses to research and training centers, universities and educational institutions

· Sales of 3-5 simulations and hardware
PLN 25.000 - 40.000 each





## **OUR TEAM**









**MILESTONES** 

team building

development information transfer system from phantom to VR goggles (MVP)

creating a photo set, recording simulations in the field creating an interactive VR
perspective
(like our actions
in first aid translate
on our body)

distribution of the product to the online gaming market

WHAT WE DID:

development information transfer system from phantom to VR goggles

preparation of interactive questions

development of an online sales platform preparation of multiplayer mode with other users (competition between medical workers, students, trainees or private persons)

CO PLANUJEMY:

product internalization for the Englishspeaking market





**SUMMARY** 

## VR is not fantasy, it's already happening!

The VR market is constantly developing - now its value is equal to that of the smart TV market. In 2021, it will be worth around 200 billion, which is more than the smart TV market.

Our product is a response to the needs of the market, especially the younger generation and millennials who expect new educational tools. In addition, it is attractive and innovative.

